



Richard Francis
Principal

Richard is Founder and Principal of The Monomoy Company. He has 20 years of experience across various industries, including clean vehicles and fuels, renewable energy and the built environment.

He is a trusted strategic advisor who has helped industry and government leaders develop and implement cost-effective, performance-based sustainability solutions. For the last ten years he has focused primarily on emerging sustainability issues in the construction and property sectors. He is regarded as an industry thought leader who is helping to accelerate the next generation of green and healthy buildings.

KEY EXPERIENCES

- Lead Consultant, World Green Building Council, *Better Places for People* campaign
- Chair, Health, Wellbeing & Productivity Task Group, World Green Building Council
- Delivery Partner, UK Green Building Council
- Sustainability Consultant, World Cup Games 2022
- Renewable energy/policy consultant for United States Department of Energy

CURRENT ROLES

- Director of Sustainability, Gardiner & Theobald
- Lead Consultant, World Green Building Council
- Delivery Partner, UK Green Building Council
- Strategic Consultant (Europe and North America), GIC
- Sustainability Advisor, various global companies and organizations

LEADERSHIP

- Steering Committee, World Green Building Council, *Better Places for People* campaign
- Chair, Retail Group, World Green Building Council, project on healthy retail
- Chair, REVO Sustainability & Community Engagement Committee
- Chair, UK Green Building Council Office and Retail Labs
- Chair, British Council for Offices, Environmental Sustainability Group



CLIENTS & PROJECTS (selected)

- Marks & Spencer, estate reviews and executive strategy
- British Land, healthy building pilot projects for offices and retail
- Lendlease, sustainability consultant for HQ and new developments
- The Crown Estate, pre and post occupancy evaluations and due diligence
- Irish Green Building Council, Next Generation Buildings workshops
- The Rothschild Foundation, green and healthy housing prototype
- University of Cambridge, North West Cambridge
- Greater London Authority, Housing Standards Review, Task Group member
- Olympic Park Legacy, Olympic Legacy Master Plan Framework, sustainability advisor
- Corinthia Construction Overseas Limited, Medina Tower (Libya), LEED services
- Goldman Sachs, sustainability audits and rent reviews
- University College London Estates Department, BREEAM and carbon advisory

PUBLICATIONS (selected)

“Green, Healthy, Smart: How Personal Technology is Shaping Real Estate,” *Sustainable & Liveable Intelligent Buildings*, Derek Clements-Croome, ed. Taylor & Francis, 2019. (contributor)

Wellbeing Lab: Retail – A Compendium of Experience, UK Green Building Council, 2018. (co-author)

“Sustainability Goes Mainstream: How Health and Wellbeing is Changing Real Estate,” *Corporate Real Estate Journal*, 2018.

Wellbeing Lab: Offices – A Compendium of Experience, UK Green Building Council, 2017. (co-author)

Health, Wellbeing and Productivity in Retail: The Impact of Green Buildings on People and Profit, World Green Building Council, 2016.

Improving the Environmental Performance of Offices, British Council for Offices, 2015.

Health, Wellbeing and Productivity in Offices: The Next Chapter for Green Building, World Green Building Council, 2014. (co-author)

“Spend to Make: Financing Commercial Retrofits,” in *Retrofit for Purpose*, Sunand Prasad, ed. RIBA Publishing, 2014.

Cutting Carbon, Cutting Costs, The British Council of Shopping Centers, 2012.

EDUCATION

Brown University, MA, Political Science

University of Michigan, Advanced Program in Quantitative Methods

Harvard University, BA, Government